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Of The Aida Hierarchy Model, Adding A Knowledge And Evaluation Stage. The Purpose Of This IMC Plan Is To Move 10 High-end Brides Through The Purchase Funnel, Resulting In A Final Action To Book EverAfter Events As Their Wedding Planner. The Media Strategy Includes Online Advertising, Public Relations, And Personal Selling. A ... 1th, 2024

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1. Establish Objectives à Create Awareness Of New Product Among 20% Of Target Market 2. Determine Specific Tasks à Advertise On Market Area Television And Radio Stations And In Major Newspapers 3. Estimate Costs Associated With Tasks à Television Advertising \$575,000; R 7th, 2024

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