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### Marketing Channels - Edinburgh Business School

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### STRATEGY IN MARKETING CHANNELS

STRATEGY IN MARKETING CHANNELS Chapter Objectives Channel Strategy Refers To The Broad Principles By Which The Firm Expects To Achieve Its Distribution Objectives For Its Target Markets. It Focuses On The "place" Variable In The Four Ps Of Marketing. Channel Strategy Is Relevant To All Six Of The Basic Distribution Decisions May 2th, 2024

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### MARKETING ...

Channel, And A Trade Channel." (Ostrow, 2009, 59). Similarly, Distribution Channel Is Defined By Hill: "Distribution Channel - One Or More Companies Or Individuals Who Participate In The Flow Of Goods And Services From The Jan 1th, 2024

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