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Acknowledgements This Training Manual Has Been Developed By Larry A. Swatuk, Alemayehu Mengiste Apr 2th, 2024Conflict Resolution And Negotiation Skills For Integrated ...Have Distilled Our Experiences Into This Training Manual That Will Act

As A User-centered Resource In The Field Of Conflict Resolution And Negotiation For IWRM. It Is Our Hope That Those Trained In ADR Techniques, And Equipped With The Background Knowledge Provided In This Manual Will Be People Who, Ideally And Through Practice: Jan 4th, 2024

**NEGOTIATION SKILLS COURSE OUTLINE AND SYLLABUS1**

**NEGOTIATION SKILLS COURSE OUTLINE AND SYLLABUS**

Instructor: Elena Gryzunova, PhD In Sociology E-mail: Egryzunova@hse.ru Course Hours: 114

1. Course Description A. Title Of A Course: Negotiation Skills B. Pre-requisites To Successfully Complete This Course Students Are Expected To Have Basic Communication Feb 3th, 2024.

**Developing Your Negotiation Skills - OJEN**

Provide An Overview Of Basic Negotiation Concepts, Types, Styles, Tactics, And Techniques By Having Students Review The Handout, Introduction To Negotiation. Check For Understanding And Clarify Any Points That Are Unclear.

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